NEOSHO NURSERIES CO.

"Yours for Growing Satisfaction"
NEOSHO, MISSOURI

PRICE LIST

Subject to Change December 31st, 1921

PRICES: These prices are net f. o. b. Neosho, and are subject to stock being unsold. Transportation charges are paid by the purchaser upon receipt of the goods. If such charges were prepaid the prices would have to be higher. In any case, the purchaser pays for transportation.

HOW TO FIGURE PRICES: The quantity rates apply only on varieties of the same kind or class. For instance, any 5 apple trees secures the 5 rate, but 2 apple, 2 peach and 1 crabapple are charged at the each rate; 25 to 99 trees of a kind are charged for at the 25 rate. For instance, 50 apple trees 1 yr. XX cost \$25.00, but 100 apple, same size and age, cost \$40.00.

TERMS: Orders are payable 10% with order, the balance before shipment. If shipment is to be made after March 15, 1922, the balance is due on that date. If we sold on credit our prices would have to be higher to take care of the losses which a credit business always has to meet. Such a loss on one order might easily wipe out the profit on 100 orders.

OUR OBLIGATION: Every customer is entitled to receive, in good condition, sound, healthy trees or plants of the size, age and variety for which he pays. We will replace without charge any stock that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of arrival of the goods and such stock is heeled in and held subject to our disposal. If you are not pleased with what you receive we want the opportunity immediately to correct any mistake.

TRUE-TO-NAME: Our methods of propagation and handling stock insure to the greatest extent the true labeling of our trees and plants. It is mutually agreed between the purchaser and ourselves that we are to be held liable for not more than the purchase price if any stock should by chance prove untrue to name.

PARCEL POST: Any tree less than 4 feet in height, small fruits and ornamentals, except shade trees, will be forwarded by Prepaid Parcel Post if you will add ten per cent to these prices. We will refund the difference if the postage is less.

NOTE: All shipments to Canada must go by express or freight.

EXPRESS is usually the quickest and most satisfactory method of shipment. Express charges are made on actual weights and delivery is made in the larger towns.

EXPRESS CHARGES from Neosho. On 35 lbs. On 100 lbs.

To	Kansas City, Mo	\$1.12	\$2.48	
To	Chicago, Ill.	1.66	4.08	
To	Cleveland, O	1.84	4.58	
	New York City		5.90	
To	Denver, Colo	2.00	5.02	
	St. Paul, Minn.		5.02	
To	New Orleans, La	1.93	4.80	
To	San Francisco, Cal	4.82	13.10	

The approximate weight of express packages of 100 one-year "XX size" trees of various kinds is as follows: 100 Peach Trees, 7-16—9-16 in., XX size_______ 85 lbs. 100 Apple Trees, 7-16—9-16 in., XX size______ 91 lbs. 100 Cherry Trees, 7-16—9-16 in., XX size______ 76 lbs. 100 Pear trees, 7-16—9-16 in., XX size______ 81 lbs.

FREIGHT charges are made on actual weight except on less than 100 lbs., in which case you pay for 100 lbs. Large shipments go by fast freight and when necessary in refrigerator cars.

SIZE OF FRUIT TREES: We grade or sort our fruit trees by caliper or diameter about two inches above the point where the grafted or budded top puts forth. The heights given are from actual measurement of all varieties dug last season. These heights vary from year to year according to the growing season. Moreover, varieties of the same class or kind differ in growing habit, some naturally grow taller, some insist on branching, some grow more shapely tops. A short, stocky tree is much better than a tall, spindly specimen. You must cut off part of the top anyway when you plant your trees except with sour cherries.

REPLACEMENTS. We do not promise to replace stock that fails to grow because the life of trees and plants depends upon conditions over which we have no control. The chief causes of failure after nursery stock is received are: drying out in the sun or wind or freezing in the cold; failure to properly prune the roots and tops; crowding the roots into small holes cut out of the sod; failure to tramp the soil firmly about the roots; lack of proper care and attention.

YOURS FOR GROWING SATISFACTION. That is our motto. The inexperienced find our catalog a big help in starting right, and even experienced growers and horticulturists endorse our "Inside Facts of Profitable Fruit Growing" and our "How to Beautify Your Home Grounds." Our customers like our stock. Many of them say so. Moreover, more than 41% of our retail sales comes from old customers.

FIRST NATIONAL BANK, NEOSHO, MO. June 21, 1921.

To Whom It May Concern:

We are very well acquainted with the men in charge of the Neosho Nurseries Co., and do not hesitate to say you can depend absolutely upon any statement they make as being correct, and if any mistake of any kind should occur in your dealings with them we know you will not have any trouble whatever in getting it corrected.

(Signed) E. C. COULTER, Cashier.

CHANGES IN ORDERS: Tell us on your order if we shall make any changes in sizes or even varieties, adjusting prices according to this price list.

APPLE—Ada Red, Baldwin, Black Ben, Collins Red, Delicious, Duchess, Jonathan, King David, Livland, Maiden Blush, McIntosh, Melon, Northern Spy, Paragan, Red Astrachan, R. I. Greening, Rome Beauty, Spitzenburg, Stayman, Wagener, Wilson Red, Winesap, Yellow Newtown, Yellow Transparent, York Imperial.

	wo-year aliper	Average Height	Each Rate		25 Rate	100 Rate
XXX	11-16 up	5 ft. 3 in.	.85	.75	.60	.50
XX	5-8-11-16	4 ft. 8 in.	.75	.65	.50	.40
X	1-2-5-8	4 ft. 3 in.	.65	.55	.40	.30

APPLE—One-year—Same varieties as two-year with addition of Grimes Golden double worked, Wealthy and Winter Banana.

Ca	aliper	Average Height	Each Rate	-	25 Rate	100 Rate
XXX	9-16 up	4 ft. 10 in.	.85	.75	.60	.50
XX	7-16—9-16 5-16—7-16	4 ft. 1 in. 3 ft. 4 in.	.75	.65	.50	.40
A	3-16-5-16	2 ft. 4 in.	.55	.45	.30	.20

CRABAPPLE—One-year only and same prices as one-year apple, Excelsior, Florence, Hyslop.

PEACH—Alton, Arp Beauty, Belle of Georgia, Carman, Champion, Crosby, Early Elberta, Early Rose, Elberta, Elberta Cling, Eureka, Greensboro, Heath Cling, Hiley, Illinois, J. H. Hale, Krummel, Late Crawford, Late Elberta, Lola, Mayflower.

One-y Calipe		Appr		Each Rate		25 Rate	100 Rate
XXXX 11	-16 up	5 ft.		.70	.60	.50	.45
XXX 9-1	16-11-16	4 ft.	3 in.	.65	.55	.45	.40
XX 7-	16-9-16	3 ft.	8 in.	.60	.50	.40	.35
X 5-:	16-7-16	3 ft.	1 in.	.45	.35	.30	.25
3-:	16-5-16	2 ft.	5 in.	.30	.25	.20	.17

CHERRY—One-year.—Early Richmond, Montmorency, English Morello.

Ca	aliper	Height			Rate	Rate
	9-16 up 7-16—9-16	3 ft. 4 in.	1.10		1 1 1 1 1 1 1	10000
XX	1-10-9-10	2 ft. 9 in.	.00	10	.60	.50

PLUM—One-yr.—Abundance, America, Burbank, DeSoto, Endicott, French Damson, Green Gage, Italian Prune, Lombard, Omaha, Red June, Shropshire, Wild Goose.

Caliper	Approx. Height			25 Rate	
XXXX 11-16 up	6 ft. 2 in.	.85	.75	.70	.65
	16 5 ft. 4 in.	.75	.65	.60	.55
XX 7-16-9-1	6 4 ft. 6 in.	.65	.55	.50	.45
	6 3 ft. 10 in.	.55	.45	.40	.35
3-16-5-1	6 2 ft. 11 in.	.45	.35	.30	.25

APRICOT—One-year—Same prices as Plum. Blenheim, Royal, Superb, Tilton.

PEAR—Standard—One-year — Anjou, Bartlett, Bosc, Clapp Favorite, Comics, Garber, Keiffer, Lincoln, Seckel, Winter Nelis.

Ca	aliper	Height		Rate	Rate	Rate
XXX	9-16 up	4 ft. 9 in.	1.00	.90	.80	.75
XX	7-16-9-16	3 ft. 10 in.	.90	.80	.70	.60
X	5-16-7-16	2 ft. 11 in.	.75	.65	.55	.45
	3-16-5-16	2 ft.	.65	.55	.45	.35

QUINCE-Orange, Rea's Mammoth, Van Deman.

Appro	oxi.	Each	5
Heigh	ht	Rate	Rate
3 to 4	ft.	1.25	1.15

DWARF PEAR—Angouleme (Duchess), Anjou, Bartlett, Seckel.

	Two-year	Each	5
	Caliper	Rate	Rate
XX	5-8 up 1-2-5-8	1.20 1.00	1.00

GRAPE-One-year No. 1 and two-year No. 1.

	Each Rate		25 Rate	100 Rate
Agawam (Red-Midseason)	.25	.22	.20	.15
Barry (Black-Midseason)	.25	.22	.20	.15
Brighton (Red-Early)	.30	.27	.25	.20
Campbell Early (Black-Early)	.25	.22	.20	.15
Concord (Black-Midseason)	.20	.17	.15	.10
Delaware (Red-Early)	.30	.27	.25	.20
Diamond (White-Early)	.25	.22	.20	.15
Eclipse (Black-Very Early)	.30	.27	.25	.20
Herbert (Black-Midseason)	.30	.27	.25	.20
Moore Early (Black-Early)	.25	.22	.20	.15
Niagara (White-Midseason)	.25	.22	.20	.15
Wilder (Black-Midseason)		.22	.20	.15
Worden (Black-Early)	.25	.22	.20	.15

RHUBARB ROOTS-Two-year.

Each 5 25 100 Rate Rate Rate Rate .14 .09 .07 .05

HORSE RADISH-Strong Roots.

Each 5 25 100 Rate Rate Rate Rate .14 .09 .07 .05

ASPARAGUS—Two-year—Reading Giant, Martha Washington.

5 25 100 500 1000 Rate Rate Rate Rate Rate .04 .03 .02 .01½ .01½

BLACKBERRY—Early Harvest, Early King, Eldorado, McDonald, Mercereau, Snyder, and Lucretia Dewberry.

RASPBERRY—Cumberland, Cuthbert, Kansas, St. Regis. Prices same as on Blackberry.

GOOSEBERRY-Downing, Houghton, Josselyn, Oregon Champion.

Each 5 25 Rate Rate Rate .40 .30 .25

CURRANT-London Market, Perfection, Red Cross, White Grape.

Each 5 25 Rate Rate Rate .40 .30 .25

STRAWBERRY, Standard — Aroma, Klondike, Lady Thompson, Ozark Early, Senator Dunlap, Son's Prolific.

 Per
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Everbearing, Progressive.

 Per
 Per</th

NOTE.—Strawberry plants can be shipped by Prepaid Parcel Post if you will add 10 per cent for postage to above prices.

LILAC	Each Rate		25 Rate
Common PurpleBudded Varieties	.45 .60	.40 .55	.35

Madame Abel Chatenay (White, double), President Grevy (Blue, double).

CLIMBING VINES	Each Rate		
Boston Ivy	.50	.45	.40
Clematis, Japanese	.50	.45	.40
Honeysuckle, Halls	.30	.25	.20
Trumpet Vine	.25	.20	.15
Wisteria, Japanese	.50	.45	.40

IRIS—Black Prince, Celeste, Flavescens, Madame Chereau, Perfection (purple and lavender), Queen of May, Sans, Souci, Siberian Blue.

5 Rate, .05 25 Rate, .04 100 Rate, .03

PEONY—Couronne d'Or, Delachei, Dorchester, Duchess de Nemours, Duke of Wellington, Festiva Maxima, Jeanne D'Arc, La Tulipe, Madame Lebon, Nigricans, Prince Imperial.

Each Rate, .50 5 Rate, .40 25 Rate, .35

ROSES-Field Grown, one-ye	ar.		5 Rate	
Annia Miller (Pink)		.75	.65	.60
Annie Miller (Pink) Climbing American Beauty (Red)	.75	.65	
Conrad F. Meyer (Pink)	1000)	.90	.80	
Dorothy Perkins (Pink Climb	er)	.90 .50 .50 .90	.40	.35
Dorothy Perkins (Pink Climb Excelsa (Red Climber)	CI)	.50	.40	.35
General Jacqueminot (Red) _		.90	.80	.75
Grass an Tenlitz (Red)		.90	.80	.75
Gruss an Teplitz (Red) Maman Cochet (Pink)		00	00	.75
Marshall P. Wilder (Red)		.90	.80	.75
Paul Newron (Pink)		.90	.80	.75
Paul Neyron (Pink) Snow Queen (White) William R. Smith (Pinkish W		.90	.80	75
William R Smith (Pinkish W	(hite)	.90	.80	.75
William IV. Simon (I maisir V	11100)			
SHRUBS			5	
Size		Rate	Rate	Rate
Althea2_	3 ft.	.40	.35	.30
Barberry, Japanese 2-	3 ft.	.40	.35	.30
Deutzia Lemoinei 11/2:	_2 ft.	.50	.45	.40
Deutzia P of R 2—	3 ft.	.45	.40	.35
Dogwood Siberian 1%	_2 ft.	.40	.35	.30
Golden Bell 1%	_2 ft.	.40	.35	.30
Althea 2—Barberry, Japanese 2—Deutzia, Lemoinei 1½ Deutzia, P. of R. 2—Dogwood, Siberian 1½ Golden Bell 1½ High Bush Cranberry 1½	_2 ft.	.40	.35	.30
Honeysuckle, J. B. 2— Hydrangea, A. S. 1½-	3 ft.	.40	.35	.30
Hydranges A S 116	_2 ft	.60	.55	.50
Hydrangea, A. S	_2 ft.	60	.55	.50
Innan Quince 11%	_2 ft.	.40	.35	.30
Japanese Rose 11%-	_2 ft.	.40	.35	.30
Prairie Rose 2-VI		.45	.40	.35
Rosa Rugosa 2-vi	The state of	.60	-55	.50
Snowhall 11/2-	_2 ft.	.40	.35	.30
Snowherry 2	R ft.	.40	.35	.30
Spires Van Houttei 3-	1 ft.	.40	.35	.30
Snowberry2 Spirea Van Houttei3 Syringea (Mock Orange)_2 Weigela Rosea2	3 ft.	.40	.35	.30
Weigels Roses 2-	3 ft.	.40	.35	.30
Weigela 100ca				
HEDGE PLANTS		5		
Size			Rate	
Barberry, Japanese11/2-	-2 ft.	.35	.30	.25
Barberry, Japanese2—3	3 ft.	.40	.35	.30
Privet, California2	3 ft.	.15	.12	.10
Privet, California3-	1 ft.	.20	.17	.15
Privet. Amoor R. No 2-3	3 ft.	.30	.25	.20
Privet. Amoor R. No3-	4 ft.	.35	.30	.25
Privet. Ibota2	3 ft.	.30	.25	.20
Privet. Ibota3	1 ft.	.35	.30	.25
Spirea Van Houttei11/2-	_2 ft.	.25	.20	.15
Spirea Van Houttei2-	3 ft.	.30	.25	.20
Privet, California 2 2 3 4 1 2 2 3 4 1	1 ft.	.35	.30	.25
VIOLETS Single Sweet		Per	Per	Per
VIOLETS—Single Sweet.		25	50	100
		.75	1.30	2.10

SHADE AND ORNAMENTAL TREES	Each	5	25
Size	Rate	Rate	Rate
Bechtel Crab2—3 ft.	1.00	.90	.80
Black Walnut4-5 ft.	.45	.40	.35
Elm, American White6—8 ft.	.80	.70	.60
Elm, American White8—10 ft.	1.00	.90	.80
Green Ash6—8 ft.	.80	.70	.60
Green Ash8—10 ft.	1.00	.90	.80
Linden, American3—4 ft.	.60	.55	.50
Maple, Norway6—8 ft.	1.75	1.60	
Maple, Silver8—10 ft.	1.00	.90	.80
Maple, Silver10—12 ft.	1.25	1.15	1.05
Maple, Sugar6—8 ft.	1.75	1.60	
Poplar, Carolina6—8 ft.	.45	.40	.35
Poplar, Lombardy6—8 ft.	.45	.40	.35

NUT TREES

Budded or Grafted, adapted for Northern States. Shipped direct from Nursery in Pennsylvania.

PECAN—Busseron, Butterick, Greenriver, Indiana, Marquardt, Niblack, Posey.

ENGLISH WALNUT-Franquette, Mayette, Rush.

Prices on Pecan and English Walnut:

1½ to 2 ft.	\$1.75 each	\$17.50 per dozen
2 to 3 ft.	2.00 each	20.00 per dozen
3 to 4 ft.	2.25 each	22.50 per dozen
4 to 5 ft.	2.50 each	25.00 per dozen
5 to 6 ft.	2.75 each	27.50 per dozen

BLACK WALNUT-Ohio, Stabler, Thomas.

1½ to 2 ft.	\$1.50 each	\$15.00 per dozen
2 to 3 ft.	1.75 each	17.50 per dozen
3 to 4 ft.	2.00 each	20.00 per dozen
4 to 5 ft.	2.25 each	22.50 per dozen
5 to 6 ft.	2.50 each	25.00 per dozen
6 to 7 ft.	2.75 each	27.50 per dozen
7 to 9 ft.	3.00 each	30.00 per dozen

Catalogs of Nut Trees or Evergreens will be mailed upon request.



ORDER



Neosho Nurseries Co.

Neosho, Missouri

Date	19		
Amount Enclosed \$			
HOW TO SEND MON	EY—Post Office 1	Money	Or-

be made payable to Neosho Nurseries Co. If coin or paper money is sent, the letter should be registered.

PLEASE DO NOT WRITE IN THIS SPACE. Order No..... Rfd Rfd. Ack.... Page..... C. O. D.....

GUARANTEE: We will replace without charge any tree or plant that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of receipt of the goods and such stock is held subject to our disposal. It is mutually agreed between purchaser and ourselves that we are not to be held liable for more than the purchase price if any stock should

Our Motto is "Yours for Grow-ing Satisfaction"

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	Stayman	107-1275	01 100			Elberta			
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	Anjou					America			
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Total	Forwarded			\$	Total	Forwarded	200		\$
27,173	Kindly write na	me of a frien	nd who	may be interest	ted in plantin	g fruit trees, berrie	s or orname	itals.	The Holling

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Number	Variety	Age & Size	Price	\$	Number	Variety	Age & Size	Price	\$
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	Tilton					Maman Cochet Paul Neyron			
						Marshall P.Wilder			
	CURRANT	444	12 45		***************************************	Rosa Rugosa Snow Queen			
	London Market Perfection	*				Wm. R. Smith			
	Red Cross					SHRUBS Althea			Sinc M
	White Grape GOOSEBERRY					Barberry, Jap'nese		100000	
	Downing					Deutzia, Lemoinei Deutzia, Pride of Rochester			
***************************************	Houghton		1000		**************	Dogwood Siberian		100000000000000000000000000000000000000	
***************************************	Josselyn Oregon Champion					Golden Bell High Bush Cranberry			
******************	RASPBERRY		it.			Honeysuckle, Japan Bush			
	Cumberland		**********	******************		Arborescens S Hydrangea, H. P.			
***************************************	Cuthbert					Japan Quince Japanese Rose.			MICE DESCRIPTION
***************************************	St. Regis					Globe Flower Prairie Rose	***************************************	·······	*******************
	BLACKBERRY					Rosa Rugosa	***************************************		
	Early Harvest Early King					Snowberry			
***************************************	Eldorado	The second second	The state of the s	**************************************		Spirea, Van Houttel Syringa, or Mock Orange			
	McDonald Mercereau					Weigela Rosea		************	4
	Snyder					IRIS		198	
	DEWBERRY	The said	EAST			Black Prince			***************************************
***************************************	Lucretia					Flavescens Madame Chereau	••••		8 3
	GRAPE Agawam				***************************************	Perfection	•••••		
	Barry					Queen of May Sans Souci		************	
	Brighton		The second			Siberian Blue	32		
***************************************	Concord				. 1	VINES		vari so	
	Delaware		A Chief			Boston Ivy Clematis, Japanese Hall's			
	Eclipse					Hall's Honeysuckle Trumpet Vine			
	Moore Early		1000			Wisteria, Japanese			
	Niagara	The second second				HEDGE		11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	Worden				1	Barberry, Japanese Privet, Amoor River North	2.53		
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	ASPARAGUS		HAS TEN			FLOWERING TREES	1	Of grand	W. Sand
W449744-744-7447-4411	Martha Wash'gt'n		and the same			Bechtel Flowering Crab			
***************************************	Reading Giant			******************		Black Walnut Elm, Amer. White			
	Aroma					Green Ash			
***************************************	Klondike					Linden, American Maple, Norway		1111	2
*****************	Lady Thompson. Ozark Early					Maple, Silver Leaf Maple, Sugar			
	Senator Dunlap Son's Prolific		71.7			Poplar, Carolina.			
***************************************	Progressive Everbearing		014.5.114			Poplar, Lombardy	16 32 4660		(4)
						NUT TREES		- 3/10%	A
	PEONY Couronne d'Or	1				Budded or Grafted		107.50	
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Total	Forwarded	82		\$	1 4 9	Total			\$
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Put Two-cent Postage Stamp Here



Neosho Nurseries Co.

TREES PLANTS

NEOSHO,
MISSOURI



BEFORE SEALING THIS ENVELOPE

Be sure you have written your name, postoffice and point to which you wish this order shipped plainly on your order. Be sure you have given size and age of trees.